

Creative Industries Newsletter

Q3 2020

- [News, Facts, and links](#) p. 2
- [Public procurement](#) p. 3
- [International cooperation opportunities](#) p. 4
- [Funding & tenders](#) p. 46
- [International brokerage events Company Missions](#) p. 49
- [Follow us | Coordination | Further support](#) p. 50
- [Disclaimer](#) p. 51



News, facts, and links

creativesunite.eu : A Platform by the cultural and creative sectors for the cultural and creative sectors for the EU. The platform aims at gathering all the information circulating on the web regarding creative opportunities coming from and referring to the CCIs, by directing to the relevant websites of the respective networks, organisations and initiatives and by giving the opportunity to co-create and share solutions. It is operated by the European Creative Hubs Network and the Goethe-Institut as part of Creative FLIP. [Further details](#)

Public procurement - [TED – tenders electronic daily]

Document number	Title	Country	Submission date
355980-2020	United Kingdom-Motherwell: Business and management consultancy and related services	UK	03/09/2020
192456-2020	United Kingdom-Swindon: Project-supervision services other than for construction work	UK	23/02/2021



International cooperation opportunities 1 of 5

Titel	Titel
<u>VR simulations training company looking for contacts in rail and police industry.</u>	<u>Polish manufacturer of medical devices from plastic and rubber offers manufacturing or subcontracting agreements</u>
<u>Company focusing on the commercialisation of historical archives looking for introductions to museums.</u>	<u>Danish SME looking for bamboo production for sanitary towels</u>
<u>Dutch creative SME with award winning children's bedding and nursery textile is looking for agents and distributors.</u>	<u>Swedish company with high quality backlit glass panels with artwork from famous artists, looking for art and design distributors/agents, photographic studios, galleries etc in Northern Europe for collaboration.</u>
<u>A Dutch manufacturer of cosmetics and skin care products is looking for distributors and agents to expand their activities abroad.</u>	<u>Innovative Swedish design company that produces high quality interior design for offices, looking for agents in the EU.</u>



International cooperation opportunities 2 of 5

Titel	Titel
<u>Company creates hygiene and temperature measurement kiosk looking for distribution agreements.</u>	<u>British SME offers its expertise in online learning and online compliance tools</u>
<u>Bulgarian design studio, specializing in the design and manufacture of plywood interiors, is looking for partners to distribute its products</u>	<u>Greek company produces protective, cotton face masks seeks partners for a commercial agreement.</u>
<u>Polish manufacturer of furniture components is looking for distribution or manufacturing agreement</u>	<u>Belgian based company is looking for wholesalers, retailers or distributors for non-food bio-100% sustainable table ware and cutlery products.</u>
<u>Hungarian company producing super green hygienic car baskets for shopping is seeking for distributor.</u>	<u>Czech producer of fashion handmade handbags and accessories is looking for new distributor or agents</u>

International cooperation opportunities 3 of 5



Creative
Industries

Titel	Titel
<p><u>Bulgarian company, manufacturer wood products, is searching for distributors and sales agents in EU to offer and distribute educational toys - a children's wooden constructor, made of health-safe materials</u></p>	<p><u>Polish independent game development studio created augmented Reality mobile game and is searching for distributors</u></p>
<p><u>Jewelry company producing unique nature-based products is seeking distributors</u></p>	<p><u>Polish creative studio specialized in visual identification, advanced websites and design offers its services under outsourcing agreements</u></p>
<p><u>Romanian producer of wooden small modular furniture and toys is looking for distributors or commercial agents.</u></p>	<p><u>University of applied sciences and arts looking for collaboration partners</u></p>
<p><u>Swedish SME within the dehumidification industry looking for distribution partners.</u></p>	<p><u>AI-powered toys that boost children's cognitive development in a wide spectrum of capabilities</u></p>

International cooperation opportunities 4 of 5



Creative
Industries

Titel	Titel
<u>3D design tile manufacture seeks distributors or/and agents</u>	<u>The Czech SME selling barefoot shoes is looking for small series manufacturers of these shoes</u>
<u>British start up offers product design and redesign, engineering and reengineering specifically for additive manufacturing for automotive, healthcare consumer goods, electronics and Energy sectors.</u>	<u>A UK AI story telling company is offering their APP and looking for distributors in gaming industry and cooperation partners in TV and film.</u>
<u>Swedish SME selling products for better posture is looking for distributors.</u>	<u>Unique, ecological wooden toys for children at different stages of their development</u>
<u>An innovative augmented reality company from Serbia offers complex, ready to use detection and tracking solution for all major mobile and wearable platforms through commercial and service agreement.</u>	<u>UK SME offer manufacturer / supply of decals and printed components</u>

International cooperation opportunities 5 of 5



Creative
Industries

Titel	Titel
<u>Luxury duvet, pillow, comforter and baby duvet from 100% sustainable and ethically collected eiderdown in Iceland.</u>	<u>A Turkish museum is interested in cooperation in framework programs</u>
<u>A Turkish Software company is interested in cooperation in framework programs</u>	<u>Polish manufacturer of cosmetics, medical devices and dietary supplements is looking for manufacturing agreement</u>
<u>Company producing military, firefighting and technical workwear looking for production agreements.</u>	

Title:

VR simulations training company looking for contacts in rail and police industry

Summary:

VR simulation specialists have developed key dedicated training products for the rail and police. These products are currently being utilised in Asia and North America. The training packages are adapted to localised scenarios/locations in order to provide a real life cause and effect situations which the user is able to fully immerse themselves in. The company is looking to link up with EU based rail operators and police departments directly however are open to conversations with other training providers who have contacts within these industries

Type of partnership considered:

Direct to end user, Distribution/joint venture

Countries for dissemination:

EU Wide

EEN Contact: Amerdeep Mangat | a.mangat@birmingham-chamber.com

Title:

Company focusing on the commercialisation of historical archives looking for introductions to museums

Summary:

UK based platform development company has created a dedicated platform that enables museums to share collections online. It provides innovative ways to capture metadata, commercialise archives and engage new audiences.

The platform is provided under 'white label' this enables the museums get a purpose based platform for a fraction of the cost of developing one from scratch.

Type of partnership considered:

Direct to end user, Distribution/joint venture

Countries for dissemination:

EU Wide

EEN Contact: Amerdeep Mangat | a.mangat@birmingham-chamber.com

Country Netherlands (KVK)

Title:

Dutch creative SME with award winning children's bedding and nursery textile is looking for agents and distributors.

[back to overview](#)

Summary:

A young Dutch company have designed their own innovative and award winning bedding and other sleep and care essentials for children in the age of 0 – 11 years. The SME wishes to expand its activities and is therefore looking for European agencies that have built a distribution network with stores specialized in baby and children textile products. The SME offers a commercial agency or distribution services agreement to agents or distributors.

Type of partnership considered:

a commercial agency or distribution services agreement to agents or distributors.

Countries for dissemination: EU

EEN Contact: Angelo Mulder | Angelo.mulder@kvk.nl

Country Netherlands (KVK)

[back to overview](#)

Title:

A Dutch manufacturer of cosmetics and skin care products is looking for distributors and agents to expand their activities abroad

Summary:

A Dutch company that develops and manufactures their own brand of cosmetics and skin care is looking for partners to expand their activities abroad. The company has two product lines, the first line is a unique gel formula to avoid and treat ingrown hairs and razor burn. The second line consists of products that enhance eyelash and eyebrow growth and look. The company offers a commercial agency agreement or a distribution service agreement.

Type of partnership considered:

a commercial agency or distribution services agreement to agents or distributors.

Countries for dissemination: EU

EEN Contact: Angelo Mulder | Angelo.mulder@kvk.nl

Poland

[back to index](#)

Title:

Polish manufacturer of cosmetics, medical devices and dietary supplements is looking for manufacturing agreement

Summary:

A Polish SME specializing in private label manufacturing of high quality cosmetics, medical devices and dietary supplements is looking for new contractors. They have a modern production plant that meets the highest technological and hygienic requirements. They offer comprehensive services, from product idea, development of an innovative recipe and technology to its production, comprehensive tests, and mass production. Manufacturing agreement is considered as a basis of cooperation.

Type of partnership considered:

Manufacturing agreement is considered as a basis of cooperation.

Countries for dissemination: Worldwide

EEN Contact: Anna Karolak | akarolak@iph.krakow.pl

Poland

Title:

Polish manufacturer of medical devices from plastic and rubber offers manufacturing or subcontracting agreements

[back to overview](#)

Summary:

A Polish company manufacturing medical devices from plastic in rotation and injection molding technology, as well as rubber products on presses is offering manufacturing or subcontracting agreement to foreign companies wishing to find production partners.

Type of partnership considered:

Partners are sought preferably in the medical, chemical and cosmetic sectors / other considered.

1. medical devices production companies or wholesale companies that need medical devices or their parts under subcontracting agreement
2. other companies representing various sectors interested in subcontracting production of plastic and/or rubber products.

The potential partners can also be varied companies that need individualized rubber/plastic products or elements under manufacturing agreement.

Countries for dissemination: European countries

EEN Contact: Anna Karolak | akarolak@iph.krakow.pl

Denmark

Title:

Danish SME looking for bamboo production for sanitary towels

[back to overview](#)

Summary:

Social economic startup making ecological bamboo sanitary towels, women can subscribe for on a monthly basis, are on a mission to secure a sustainable period, healthy for women's abdomen but also for the environment.

For every sold subscription they donate a package of sanitary towels to a local women's organization.

The towels they want manufactured should be without bleach and perfume, made out of organic non-woven bamboo, who has an anti-bacterial and natural odor removal effects.

Type of partnership considered: They are looking for a manufacturer who can produce the entire towel, and if relevant can import the 'parts' if needed.

EEN Contact:

Camilla Wendt cwe@ehhs.dk

Sweden

Title:

Swedish company with high quality backlit glass panels with artwork from famous artists, looking for art and design distributors/agents, photographic studios, galleries etc. in Northern Europe for collaboration.

[back to overview](#)

Summary:

With their long experience in working with art-glass, this Swedish company has developed a technique for printing high quality art on backlit glass panels which creates a new and extraordinary way to experience art. They are now looking to get in touch with agents and distributors in the interior design sector (b2c and b2b), as well as art galleries, photographic studios, etc, in Northern Europe.

Type of partnership considered:

Distribution service Agreement, Commercial Agency Agreement OR to begin with – information sharing, collaboration with photographic studios, galleries, artists etc.

Countries for dissemination: Northern Europe

EEN Contact: Cecilia Wickström | Cecilia.wickstrom@almi.se

Sweden

Title:

Innovative Swedish design company that produces high quality interior design for offices, looking for agents in the EU.

[back to index](#)

Summary:

With innovative design and skilled craftsmanship, this company wants to design office furniture that are durable, functional and adapted to the changing needs of people. They are especially known for their innovative waste baskets. Owing their own production, they can assure high quality and environmentally friendly products. They are already exporting to countries like France, Italy, Poland and are now looking for agents within the EU.

Type of partnership considered:

Distribution service Agreement, Commercial Agency Agreement OR to begin with – information sharing, collaboration with photographic studios, galleries, artists etc.

Countries for dissemination: Northern Europe

EEN Contact: Cecilia Wickström | Cecilia.wickstrom@almi.se

Portugal

Title:

Bespoke manufacture of military, firefighting and technical workwear.

[back to index](#)

Summary:

The company offers innovative solutions of individual protection equipment and custom uniforms and develops new products that protect their users, through its R+D centre.

The company is certified EN ISO 9001 which ensures good social practices for business development, and is an authorized NATO supplier.

Running for almost 30 years, the company has a global mind set, with exports representing more than 90% of its turnover.

Type of partnership considered/Looking for:

Different sectors looking for technical workwear, from oil and gas industries to heavy industries, healthcare, research laboratories, restaurants and hotels, schools and corporative clothing, military segment, public security forces, private security, civil protection and firefighting.

Countries for dissemination: Worldwide

EEN Contact: Ceu Filipe | ceu.filipe@aeportugal.pt

Portugal

[back to index](#)

Title:

The Portuguese based company creates hygiene and temperature measurement kiosks and is looking for distribution partners across Europe.

Summary:

The company is a leading manufacturer in Portugal of interactive solutions, hardware and software, for various market sectors.

The company offer their practical kiosk with automatic hand sanitizer dispenser, facial recognition, professional display and body temperature measurement system, that also keeps its users informed about any information, offers and events.

It will be widely used in public spaces such as restaurants, concert halls, stadiums, shops, cafes, train stations, airports, hospitals, hotels, shopping malls, beaches, among others.

Type of partnership considered:

Looking for Distributors/partners to cooperate to implement the company's solutions in many areas, such as Education, Health, Services, Business, Smart Cities, Tourism and others.

EEN Contact: Ceu Filipe | ceu.filipe@aeportugal.pt

Bulgaria

Title:

Bulgarian design studio, specializing in the design and manufacture of plywood interiors, is looking for partners to distribute its products

Summary:

The Bulgarian company designs and manufactures parametric designed interiors, by using only wooden joints to assemble, with rubber hammer and guided by 3D animated instructions.

Type of partnership considered:

The desired type of partnership is a distribution services agreement.

Countries for dissemination: EU, Norway , UK

EEN Contact: Christina Kasparyan | ierc2@bia-bg.com

[back to index](#)

Poland

[back to index](#)

Title:

Polish manufacturer of furniture components is looking for distribution or manufacturing agreement.

Summary:

This Polish company operates in the furniture industry and specialises in the production of furniture components. They manufacture furniture fronts, bent elements, cornices, pelmets and other furniture parts made of solid wood, veneered materials or MDF. The firm is looking for distributors and is also ready to supply a partner with products under a manufacturing agreement.

Type of partnership considered: Manufacturing agreement:

- Type of Partner Sought: furniture companies;
- Role of Partner Sought: to decide whether he orders standard (available from the catalogue) or custom-made products. If the latter, a partner has to either provide their detailed specification or basic parameters so that the company can design them itself.

Countries for dissemination: Europe

EEN Contact: Mrs. Daria Wrobel | dwrobel@zut.edu.pl

Hungary

Title:

Hungarian company producing super green hygienic car baskets for shopping is seeking for distributor.

Summary:

92.3% recycled plastic. The customer can take it to the shop, this way one can carry out the entire shopping experience hygienically using his own product. The fixing adapter of the basket is taking place in the trunk, so the product doesn't need installation, drilling or reading through endless instruction manuals. This adapter stops the basket from tumbling over and slipping, on any surface (textile, or plastic trunk trays).

Type of partnership considered:

Distribution services agreement.

Countries for dissemination: worldwide

EEN Contact: Enikő Schmidt | schmidt.eniko@pbkik.hu

[back to index](#)

Hungary

Title:

3D design tile manufacture seeks distributors or/and agents

Summary:

The Hungarian company is specialized in manufacturing modern 3D design tiles made of concrete. They are looking for distributors and commercial agencies all over the world.

The potential business partners should have experience in distribution of luxurious tiles and products and have a wide range of partnership in interior design, architects and building material retail stores.

Type of partnership considered:

Distributors and commercial agencies

Preferred countries for dissemination: worldwide

EEN Contact: Enikő Schmidt | schmidt.eniko@pbkik.hu

[back to index](#)

Title:

British start up offers product design and redesign, engineering and reengineering specifically for additive manufacturing for automotive, healthcare consumer goods, electronics and Energy sectors.

[back to index](#)

Summary:

A British Start up , expert in product design and redesign for additive manufacturing and provide an e-commerce marketplace for 3D printed car parts for Original Equipment Manufacturers and Original Equipment Designers of automotive sector 3D Digital Designs files to be printed on-demand , on-location. Unlike existing Digital Manufacturing Networks and 3D model repositories websites, our platform provides an end-to-end digital solution making tested 3D digital designs ready available and automatically transfer the manufacturing instruction files to a machine in the factory.

Type of partnership considered: Cooperation and joint venture with spare parts manufacturers .

Preferred countries for dissemination: European Countries, Africa , Brazil, and Japan

EEN Contact: Felipe Escandon | felipe.Escandon@eenw.org

Title:

British SME offers its expertise in online learning and online compliance tools

Summary:

A British dynamic SME, working in online learning and online compliance tools for over 20 years, with previous clients including the World Bank, Global Food Safety Initiative, UK Government Departments and professional bodies such as the CMI, CIM, RCOG and ICE.

Type of partnership considered:

Interested in cooperation with professional service firms and consultants to provide learning and audit tools to complement face-to-face services to commercial clients in areas such as health and safety, employment, data protection, cybersecurity, environmental and energy issues.

Preferred countries for dissemination: EU zone (good starting point could be Ireland)

EEN Contact: Felipe Escandon | felipe.Escandon@eenw.org

Greece

Title: Greek company produces protective, cotton face masks seeks partners for a commercial agreement.

[back to index](#)

Summary: The Greek company located in Athens has been operating for many years in the textile industry. Now, because of the new needs they decided to produce protective, cotton face masks. The protective face masks are made from 100% cotton with double cotton fabric, and filter inside. There is the capacity of big production in competitive prices.

- Made from 100% cotton - hypo-allergic
- Double cotton fabric, with filter inside
- Soft and comfortable
- Washable and reusable
- Ideal for both women and men,
- Hand made in Greece & CE approved

Type of partnership considered: Commercial agreement

Preferred countries for dissemination: EU, outside EU considered.

EEN Contact: Georgia Sfyraiki | sfiraki@acsmi.gr

Belgium

[back to index](#)

Title:

Belgian based company is looking for wholesalers, retailers or distributors for non-food bio-100% sustainable table ware and cutlery products.

Summary:

This Belgian based company produces 100% sustainable non-food items such as plates, bowl, cups and cutlery. they are looking to distribute their products to other European countries. They can sell directly or with the business partners' brand name on the product.

Type of partnership considered: a distribution services agreement.

Preferred countries for dissemination: It has a special interest in Italy, France, Spain, United Kingdom and Poland.

EEN Contact: Hajar Zamouri | hajar.zamouri@vlaio.be

Czechia

[back to index](#)

Title:

Czech producer of fashion handmade handbags and accessories is looking for new distributor or agents

Summary:

A Czech manufacturer of handbags, jewelry and other fashion products according to high quality principles and certification standards targeting the medium-high segment is looking for partners abroad. The collections are all produced handmade in the Czech Republic. The company is looking for commercial agency/distribution services agreement in countries worldwide being interested in opportunities in retail with local partners.

Type of partnership considered:

The company is searching for agents and distributors who are experts in the textile field in the country of origin, that can promote the Czech handmade and personalized bags, using their network of contacts and partners on the foreign market. The cooperation is offered under the distribution services and commercial agency services agreement.

Preferred countries for dissemination: EU, outside EU

EEN Contact: Hana Simonova | h.simonova@khkmsk.cz

een.ec.europa.eu



Czechia

Title:

The Czech SME selling barefoot shoes is looking for small series manufacturers of shoes

[back to index](#)

Summary:

The company is currently unable to meet the demand of its customers because of insufficient capacity of its suppliers, who are small manufacturers supplying barefoot shoes.

The company is therefore looking for a manufacturer who would be able to produce barefoot shoes and similar type of comfortable ergonomic shoes, which imitate walking barefoot, in small quantities according to the customer's requirements.

The ideal business partner will also be able to secure supplies of raw materials for these products.

Type of partnership considered:

Manufacturing Agreement

Preferred countries for dissemination:

Poland

EEN Contact: Hana Simonova | h.simonova@khkmsk.cz

Bulgaria

[back to index](#)

Title:

Bulgarian company, manufacturer wood products, is searching for distributors and sales agents in EU to offer and distribute educational toys - a children's wooden constructor, made of health-safe materials

Summary:

A company from North-eastern Bulgaria, a manufacturer of wooden products, is looking for distributors and sales agents from EU to distribute its products to the international market. The company offers a children's wooden constructor, suitable for children over 5 years of age, consisting of 110 modular elements made of certified environmentally friendly wood, harmless to children's health.

Type of partnership considered:

The company is looking for distributors and sales representatives to distribute products in their home countries to wholesalers and retailers in the field of toys but also for auxiliary materials for the educational sector and rehabilitation products and medical care products.

Preferred countries for dissemination: Austria, Belgium, Denmark, Finland, France, Germany, Netherlands, Sweden, United Kingdom

EEN Contact: Iliana Draganova | iy@smebg.net

Romania

[back to index](#)

Title:

Jewelry company producing unique nature-based products is seeking distributors

Summary:

Romanian company producing hand-made jewelries, inspired by nature, using resin- pressed plants and flowers.

Luxury collection coupled with stainless steel, silver or gold.

- Pendants
- Earrings Bracelets
- Rings
- Brooches
- T-shirts buttons

Type of partnership considered: Interested in cooperation in the framework of a commercial agency agreement or a distribution services agreement.

EEN Contact: Ioana Dragos | ioana.dragos@nord-vest.ro

Romania

[back to index](#)

Title:

Romanian producer of wooden small modular furniture and toys is looking for distributors or commercial agents.

Summary:

Revolutionary product, your bed from birth to teenage - modular furniture baby- bed that can be used from age 0 to 14-18, final size being 1.8 m * 0.9 m, new modules being assembled as child grows.

IPR: Design Rights, Trade Marks, Exclusive Rights, Copyright

Type of partnership considered:

The company is looking for business partners for distribution services and commercial agency agreements in all EU countries

EEN Contact: Ioana Dragos | ioana.dragos@nord-vest.ro

Sweden

[back to index](#)

Title:

Swedish SME within the dehumidification industry looking for distribution partners.

Summary:

This Swedish SME design, manufacture and sell products for air dehumidification in all climatic conditions. The products effectively remove moisture and odor, to secure the quality and sustainability of buildings, goods and equipment. The products are designed based on a new patented technology called warm condensation. This technology makes it possible to remove water from the air with drastically improved energy efficiency and in all temperatures.

Type of partnership considered:

Distribution or commercial agency agreement. Looking for partner who work with products related to either in the Water industry, other relevant industry or dehumidification products.

Preferred countries for dissemination:

UK and Netherlands but all countries is of interest.

EEN Contact: Jessica Lillthors, Jessica.lillthors@foretagrna.se

Sweden

[back to index](#)

Title:

Swedish SME selling products for better posture is looking for distributors.

Summary:

Swedish SME focused on products to get better posture looking for foreign distributors.

Wide range from bands to special designed posture t-shirts to different kinds of posture holders. Their products are currently being sold through physiotherapist, ergonomists, retail outlets including pharmaceutical, and their online shop. The company are active internationally with current distribution partners abroad.

Type of partnership considered:

Distribution

Preferred countries for dissemination:

All, but especially Netherlands and France.

EEN Contact:

Jessica Lillthors | jessica.lillthors@foretgarna.se

Poland

[back to index](#)

Title:

Polish independent game development studio created augmented Reality mobile game and is searching for distributors

Summary:

SME from North East Poland specializing in creation of games, mobile games and AR is searching for distributors of their latest game. Mobile game can be based in augmented reality (AR) or virtual reality (VR). The company is looking for cooperation under distribution services agreement.

Type of partnership considered:

Distribution services agreement

The company is searching for partners who have the marketing knowledge, vast knowledge about game's market in Europe and how to distribute mobile AR/VR game.

Expected partners could be game distributors, mobile game shops, game publishers.

Preferred countries for dissemination: EU, outside EU

EEN Contact: Joanna Popiel | joanna.popiel@uwm.edu.pl

Poland

[back to index](#)

Title:

Polish creative studio specialized in visual identification, advanced websites and design offers its services under outsourcing agreements

Summary:

A Polish SME specializing in websites, company visual identification and digital design is looking for new possibilities of cooperation with foreign partners such as graphic designers and photographers. The company is looking for subcontracting, or outsourcing agreements.

Type of partnership considered: Outsourcing agreement, subcontracting

The SME is interested in cooperation with software houses, agencies, companies interested in improvement or refreshment of their image and marketing visibility, companies/organizations interested in graphics designing, in the creation of the graphic elements for the websites, portfolios, posters etc.

The Partner is expected to be a receiver of the services in order to increase the portfolio of projects implemented and to gain new clients on new markets.

Preferred countries for dissemination: EU, outside EU

EEN Contact: Joanna Popiel | joanna.popiel@uwm.edu.pl

Germany

[back to index](#)

Title:

University of applied sciences and arts looking for collaboration partners

Summary: A german University of applied sciences and arts is looking for collaboration partners abroad. Their [Faculty of Design](#) has large expertise in areas such as

- Advertising & Branding Design
- Digital Environments
- Colour Design
- Graphic Design
- Interior Architecture
- Lighting Design
- Metal Design
- Product Design

Type of partnership considered: Technical Cooperation Agreement, Research Cooperation Agreement

Preferred countries for dissemination: EU countries.

EEN Contact: Katharina König | katharina.koenig@zuv.uni-hannover.de

Poland

[back to index](#)

Title:

AI-powered toys that boost children's cognitive development in a wide spectrum of capabilities

Summary:

The company has created the nanny-robot toy prepared to reinforce the most crucial developmental stages when a neural connection in a child's brain are most active and flexible. The main function is teaching by playing. As AI it can recognise a child's face, voice and remembers preferences.

The robot is an off-cloud secure device, does not send any sensitive information online where it has a potential to be stolen and misused. Instead, it connects to the internet for encrypted updates and under a request to retrieve information.

Type of partnership considered: Distribution services agreement

Preferred countries for dissemination: Worldwide

EEN Contact: Marta Karnkowski | m.karnkowska@imbigs.pl

Poland

Title:

[back to index](#)

Unique, ecological wooden toys for children at different stages of their development

Summary:

The company creates each toy individually with great care and attention to detail. In the interests of the safety of the youngest the company use paints and oils based on natural ingredients that meet EU safety standards. Each toy is checked in detail for any imperfections before leaving the production site.

The offer includes wooden blocks, doll prams, walkers, cars, cranes, rocking horses, houses, garages and many other wooden toys according to the needs of customers.

Type of partnership considered:

Distribution services agreement

Preferred countries for dissemination:

Worldwide

EEN Contact: Marta Karnkowski | m.karnkowska@imbigs.pl

Title:

A UK AI story telling company is offering their APP and looking for distributors in gaming industry and cooperation partners in TV and film.

Summary:

The company transforms graphic novels into interactive experiences, allowing the user to be in the story interacting and talking to characters. Furthermore the story's adapt and react depending on what user says.

The first four titles available in the app are adaptations of successful graphic novels: Sherlock and the Vampires of London, Akademy, Centaurus, and Shadows of the Strix

All from within the Charisma app on your phone.

Type of partnership considered:

- Licensing offered;
- Looking to work with film and TV producers seeking to offer interactive experience to their audiences.

Preferred countries for dissemination: EU, USA,

EEN Contact: Marta Rybarczyk | m.rybarczyk@oxin.co.uk

een.ec.europa.eu

Title:

UK SME offer manufacturer / supply of decals and printed components.

Summary:

The UK based company is a dynamic and innovative company specialising in the supply of decals and printed components to the Construction Equipment, Agricultural and Industrial Market. Global customers include the likes of KAMATSU, JCB, BobCat.

Type of partnership considered:

The company is seeking new customers for its printed decal product lines.
Services or license agreement sought.

Preferred countries for collaboration:

EU, USA, Canada.

EEN Contact: Mike Gilkes | m.gilkes@tees.ac.uk

Serbia

Title: An innovative augmented reality company from Serbia offers complex, ready to use detection and tracking solution for all major mobile and wearable platforms through commercial and service agreement.

[back to index](#)

Summary:

A Serbian IT company developed ready to use complex detection and tracking solution for development of advanced augmented reality (AR) software for industrial use cases. Its solution provides from 15% to 50% time savings and quality improvements via AR assisted maintenance instructions and training, factory operations such as assembly instructions and quality control, remote assistance and 3D visualization. It seeks partners through commercial agreement, services and/or joint venture agreement

Type of partnership considered:

Commercial agency agreement

Joint venture agreement

Services agreement

Preferred countries for dissemination: EU, outside EU

EEN Contact: Milica Mušicki | milica.musicki@gmail.com

een.ec.europa.eu



Iceland

Title:

[back to index](#)

Luxury duvet, pillow, comforter and baby duvet from 100% sustainable and ethically collected eiderdown in Iceland.

Summary:

The Icelandic company was founded early 2019 in order to utilize the locally sourced eiderdown that had until then only been shipped abroad as raw material. The products are of high quality and you can customize the fabric, fill and size to your preference. The company focuses on environmental, sustainable and quality craft. Today most of their sales are direct through their website, and they are looking to expand abroad through strategic commercial relationships.

Type of partnership considered:

The company is looking for high end luxury bedding and linen stores that would be interested in commercial agreement.

Preferred countries for dissemination: The Nordics, Switzerland, Germany, France, UK to begin with. Interest from other countries is of course positively received.

EEN Contact: Mjöll Waldorff | mjoll@nmi.is

Turkey

[back to index](#)

Title:

A Turkish museum is interested in cooperation under EU framework programs

Summary:

digitalSSM, implemented by the SSM in collaboration with Sabanci University Information Centre, is a pioneering project in Turkey, encompassing the transfer of all the collections and archives of a museum to the digital media.

The digitalSSM project aims to make a contribution to Turkey's cultural heritage by providing a significant source to the use of scholars, researchers, curators, collectors, art history students and fans of Turkish and Islamic art in Turkey and abroad.

Type of partnership considered:

SSM is interested in cooperation in the framework programs mainly Horizon 2020.

Preferred countries for dissemination: EU, outside EU

EEN Contact: Tuygun Oruç | tuygun.oruc@sabanciuniv.edu

Turkey

[back to index](#)

Title:

A Turkish Software company is interested in cooperation in Horizon 2020 framework programs

Summary:

The company has a mobile application which animates historical journeys, using image processing and mixed reality technology (augmented & virtual), while wandering between historical and touristic venues, historical artefacts, museums, monuments and cultural assets. The product also uses gamification technology. In this way, users are always in a curiosity for the next cultural heritage. Thus, continuity in application usage is provided.

Type of partnership considered:

The company is interested in cooperation in the framework programs mainly Horizon 2020. Museums and touristic venues and cultural assets are preferred collaborators for Rook Stacks.

Preferred countries for dissemination: EU, outside EU

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Funding and tenders 1 of 3

[back to index](#)

Code	Topic	Submission date	Expected Impact	Budget	Project grants
GR	Special Grants by the Ministry of Culture addressing creative industries for creators to develop among others new industrial designs	07-08-2020	Special grant to support contemporary art and culture professionals in the creative industries	500.000 €	200 projects will be granted with 2.500 € each

Funding and tenders 2 of 3

[back to index](#)

Code	Topic	Submission date	Expected results	Budget	Project grants
EU	Automatic support to the distribution of non-national films CREA-DISTAUTOG-2020	08-09-2020	- Improvement in the trans-national distribution // Increase in the investment in the production, acquisition, promotion, theatrical and online distribution // Develop links between the production and distribution sector thus improving the competitive position of recent non-national European films.	max. 75.000 € per film	max. 60% for each project

Funding and tenders 3 of 3

Code	Topic	Submission date	Expected Impact	Budget	Project grants
HU	Select Concept Store	HU		HU	Select Concept Store
HU	Design Speed Mentoring	HU		HU	Link
HU	Economic Protection Action Plan	HU	for SME participation on foreign exhibitions, promotion of the product or service abroad.	HU	Link

[back to index](#)

International brokerage events Company Missions

Titel - Date	Comment	Link	Submission date
Gamesmatch 2020 - Virtual Networking Event 25-27.08.2020	Matchmaking Event for the Games Industry	Virtual B2B platform	24.08.2020
2020 European Angel Investment Summit, Online event on 28-29 October	Gender and societal challenges Climate issues, green and sustainable economy challenges Digital transformation Recovery post covid and boosting resilience	Here	Call for Startups for the pitching sessions at EAIS 2020 - Apply by September 18th!
Technology Forum 2020 – Matchmaking Event 01.10.2020	Registration in the Congress is mandatory to join the matchmaking event.	Virtual B2B platform	28.09.2020
Cartoon 360 2020 17-19.11.2020	Pitch your animated transmedia project	Here	24.09.2020

[back to index](#)

Coordination / Further support

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Further support:

If you would like further information and support, please contact your local [Enterprise Europe Network](#) office. An advisor will be on hand to discuss the EEN services in relation to international cooperation opportunities, finding specific expertise and international partners, exploring collaborative opportunities through EU funded programs.

Disclaimer

[back to index](#)

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